

★ 81ST ANNIVERSARY ★

UVALDE COUNTY JUNIOR LIVESTOCK SHOW

JANUARY 23 - 25, 2020

Horse Show January 24, 5 PM ★ Sale/Auction Date: **Saturday, January 25** ★ Buyers reception 3:30 PM

Auction begins at 4 PM with pen of 3 heifers ★ **Buyer's meal: 6:30 P.M.**

Where: Floor of Fairplex Arena

A 501 (C) 3 NON-PROFIT ORGANIZATION FOUNDED IN 1939

What is the Uvalde County Junior Livestock Show and Sale?

1. This annual event is conducted to assist 4H and FFA members in exhibiting and selling their animals, farm shop projects, and baked goods. In the past 5 years (2015-2019) the UCJLS Committee has written checks for **\$2,370,823** for exhibitor's projects and given out **\$32,000** in scholarships.

2. The Uvalde County Junior Livestock Show (UCJLS) provides a chance for local FFA and 4-Her's to be rewarded for their hard work, dedication and responsibility. It also provides a learning experience for 4-H and FFA members; it builds their confidence and enables them to mature socially as they interact with business professionals. It is a great way to connect with and support outstanding youth from the county.

What is the Uvalde County Junior Livestock Show Association/Committee?

This association, made up entirely of volunteers, conducts the annual Junior Livestock Show and Sale, sponsors clinics, workshops, weigh-days and other educational activities year-round that teaches 4H and FFA members proper selection, care, feeding and training of livestock. The committee also provides an opportunity for local businesses and individuals to pool their resources and actively participate in the sale when they may not be present or financially able to do so individually. The funds are also used to purchase 4-H members' animals that may not have a buyer present at the sale and/or help maintain and achieve premium levels as animals are sold at the sale.

The UCJLS is a Premium auction/sale. What is a premium auction/sale?

When you bid on and "buy" an animal at this livestock sale, you are not always physically purchasing the animal and you are not always physically acquiring ownership of the animal, but you are ALWAYS supporting the 4H and FFA members with your bid. Ninety six percent (96%) of the auction amount goes directly to the youth. The remaining 4% goes to the non-profit Association to fund the annual show expenses.

What are the categories of items that will be in the sale?

- Steers
- Commercial heifers (3)
- Market lambs
- Breeding sheep
- Meat goats
- Purebred commercial goats
- Registered goats
- Swine
- Rabbits
- Farm shop projects
- Baked goods
- Salsa
- Chickens

Do I have to register as a buyer, when and where?

Yes, upon arrival, look for signage directing you to the buyer's registration table. You will sign up with your name, address and possibly business information.

Are some items and stock at the Premium Sale actually available to purchase?

Check the program for the list of animals to take home/process. All other animals in the auction go home with the exhibitor or on to other livestock shows.

What is a ceiling price and how is it determined?

This is the maximum amount that can be paid for a specific animal or item. The Livestock Committee has predetermined this amount and it is based on what is considered a fair market price.

What does it mean if an animal/project is "floored"?

If an animal is "floored", the exhibitor gives up ownership of the animal to a pre-arranged 3rd party buyer for the floor price of the animal. This floor price is deducted from the bid price and the auction buyer pays the difference. The exhibitor receives the full bid price, the 3rd party buyer receives the animal for the floor price and the auction buyer pays the difference or the "premium". The floor price value is stated on the sale sheet. **Example:** A steer weighs 1,000 lbs. Market price is \$1.20 lb. and bid price is \$1.50. $\$1.50$ (sale price) - $\$1.20$ (floor price) = $\$.30 \times 1,000$ (weight) = $\$300.00$ Premium paid by Auction buyer, 3rd party pays \$1,200 and exhibitor receives \$1,500 (- 4%).





What are my options as a buyer?

Buyers have 5 Options

Options 2–5 are only available if there is a “Y” in the program next to the exhibitor’s name.

For example: The purchase price is \$950. The floored price is \$150. $\$950 - \$150 = \$800$. This is the amount you would pay and/or would be your invoiced amount.

Option 1: Do not keep the animal/farm project and receive the floored amount as a credit back toward your purchase.

Option 2: Give the animal/farm project back to the exhibitor and receive NO floored money credited toward your purchase. Purchase price \$950, pay \$950.

Option 3: Take the item/farm project home with you and receive NO floored money credited toward your purchase. Purchase price \$950, pay \$950.

Option 4: Send the animal to be processed. Receive NO floored money credited toward your purchase (MOST IMPORTANT! Must tell the auctioneer at time of purchase). Purchase price \$950, pay \$950.

Option 5: Only applies to farm projects. Exhibitor takes project home or to another show: buyer will receive 15% credit back toward your purchase.
Example: bid of \$1,000, projects goes home/another show and buyer pays \$850.

Can my organization donate a specific amount?

Absolutely! Donations of any amount can be made toward the purchase of any of the animals through the UCJLS Association and your donation is tax deductible.

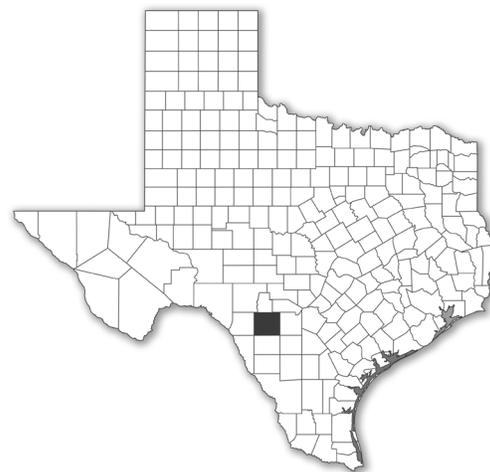
Do I need to be at the sale to purchase an animal?

We appreciate your presence at the sale to enable 4-H members to thank you, in person. However, if you are unable to attend and would like to bid, please contact a member of the Livestock Sale Committee (contact information below).

Who do I pay for my purchase and when?

The UCJLS will invoice you or you may pay at the conclusion of the auction. *Don't want to wait for an invoice? Send the proper amount to:*

UCJLS Livestock Association
PO Drawer 1908
Uvalde, Texas 78802



What are the ceiling price for items/animals for 2020?

★ Steers	\$4.25 - \$3.25/lb.
★ Commercial heifers (3)	Average \$2,832/head
★ Market lambs	\$1,100 - \$1,300 per head
★ Breeding sheep, pen of 3	\$1,010 - \$1,300/head
★ Meat goats	\$1,100 - \$1,300/head
★ Purebred commercial goats	\$740 - \$1,020/head
★ Registered goats, pen of 3	\$1,080 - 1,230
★ Swine	\$1,100 - \$1,300/head
★ Farm Shop Projects	\$1,000 - \$3,000*
★ Rabbits	\$180 - \$530
★ Chickens	\$410 - \$500
★ Baked goods	\$100

**Projects/ceiling prices vary greatly year to year*

Additional Questions?

Please contact: Richard Williams, President, UCJLS
call: 830-278-2531 ★ email: rkw@rkwpipes.com

Thank you for
supporting our youth