

Point Schedule for Record Book & Interviews

Record Book	
Category	Points
I. Summary of Expenses	
A. Heifers	2
B. Vet Expenses	2
C. Feed Purchased	5
D. Interest	5
E. Summary	3
Subtotal	16
II. Documentation	
A. Receipt for Heifers Purchased	1
B. Receipt for Entry Fees	1
C. Receipt of Consignment Fees	1
D. Receipts for Vet Expenses	1
E. Receipts for Feedstuffs Purchased	1
Subtotal	5
III. Commercial Heifer Project Story	
A. Introduce Self	1
B. Summary of Project	1
C. Goals Accomplished & Future Goals	1
D. Creativity	2
Subtotal	5
IV. Miscellaneous	
	4
Total	30

Junior Division - Interview	
Category	Points
I. Sale Flyer	
Template will be provided. Flyer is mandatory.	5
II. Greeting and Appearance	
A. Introduction	10
B. Appropriate Dress	
C. Neat and Well Groomed	
III. Knowledge	
A. Answered Questions Correctly	40
B. Volunteered Information About Project	
C. Experience Gained From Project	
V. Interview Skills	
A. Confidence	10
B. Ability to Communicate Effectively	
C. Attitude	
VI. Close	
A. Expressed a Thank You	5
B. Appropriate Conclusion of Interview	
Total	70

